

Winning Well

Emotionally Intelligent
Alignment &
Accountability

Stop Chasing Your Tail!



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The #1 Skill...



Begins with Clarity:



Expectations



Relationships



Norms



Deadlines

Fundamentals

1. Clear Expectations

2. Train & Equip

3. Reinforce Expectations

4. Accountability & Celebration







Observe Inquire C

C

P

R

Observe Inquire Confirm

C

P


R

Observe Inquire Confirm


Content

P


R



Observe Inquire Confirm
Content
Pattern
R



Observe Inquire Confirm
Content
Pattern
Relationship





It's not what you know...



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2016 CSTA/CDOE Fall
Talent Conference and EDPC



September 28th - 30th



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